



POWER FINANCE CORPORATION LIMITED
(A Maharatna Company)



Shri Manoj Sharma

Director (Commercial)

Shri Manoj Sharma, aged 59 years, is a Chartered Accountant and holds a Bachelor of Law (LLB) degree. He joined Power Finance Corporation Limited (PFC) in 1990 and brings over 34 years of experience in the power sector. Prior to his appointment as Director (Commercial), he served as Executive Director (In charge) of the Commercial Division.

In his capacity as Director (Commercial), Shri Sharma is responsible for the overall leadership of the Commercial Division. His role encompasses the appraisal of State Sector Utilities, promoter appraisals in the Private Sector, integrated rating and ranking of distribution utilities, oversight of legal affairs, capacity building, administration, public relations, Corporate Social Responsibility (CSR), and implementation of Rajbhasha. He also provides guidance for the implementation of the RDSS scheme across States and UTs allocated to PFC, aimed at enhancing the operational efficiency and financial sustainability of the power distribution sector. Additionally, he is closely engaged with various Ministry of Power (MoP) assignments focused on institutional development within the power sector.

Throughout his tenure at PFC, he has been instrumental in policy formulation for lending operations, establishment of appraisal frameworks, maintaining compliance with regulatory and statutory requirements, monitoring loan conditions, facilitating disbursements, and formulating resolution mechanisms for stressed assets. His expertise also encompasses appraisal, legal documentation, taxation, budgeting, auditing, preparation of financial statements and reports, resource mobilisation, debt syndication, and consultancy in the power sector.

He is enthusiastic about taking various knowledge management initiatives in PFC and is accredited for establishing a Portal for Enhancing Engagement, Promote Awareness and Learning (PEEPAL) to foster engagement, awareness, and continuous learning across the organization.

He also serves as PFC's Nominee Director on the Board of REC Limited.